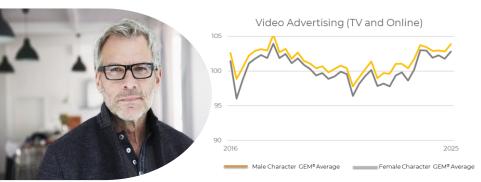
ABX SEEHER ANA

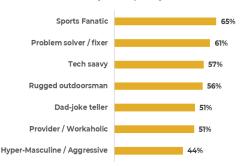
Missing The Modern Man In Advertising?

Existing High Societal Perceptions Typically Equate to Higher Portrayal Scores For Male Characters vs. Female Characters



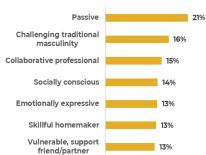
Overdone vs. Uncommon Portrayals

Men Are Portrayed Frequently In Ads As...



% consumers – men are frequently portrayed

Men Are NOT Portrayed Frequently In Ads As...



% consumers – men are portrayed "Too Much"

| Positive Impact on Ad Perception | % top 2 box |
|--|-------------|
| Male character collaborates with a Woman character as an equal partner | 65% |
| Male character actively seeks and values the Woman character's perspective | 61% |
| Male character shares his diverse interests in a conversation with a Woman character | 58% |
| Male character expresses his individuality and fluidity while engaging with a Woman character | 53% |
| Male character plays a supporting or secondary role to a Woman character | 53% |

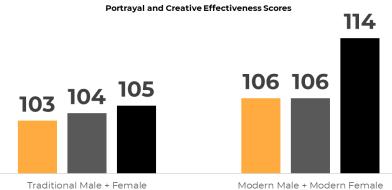
Start basing it (portrayals) on what brands ask their customers about. Real life. Not the stereotypes. The stereotypes are not relatable to me. They are not how real life works.



ABX SEEHER ANA

Missing The Modern Man In Advertising?

Pairing Modern Male and Female Characters Improves Both Characters' Scores and Overall Creative Effectiveness



Traditional Male + Female

■ Female GEM® Index ■ Male GEM® Index 2 ■ ABX Index

I think some of the things that can be done, include not stereotyping men as being foolish, dumb, or irrational while contrasting with them women who are rational and intelligent; not downplaying or ignoring the fact that many men like the arts rather than sports; and also, in general, stop using the interactions between men and women to merely make men look self-deprecating.

> Portray men as respectful, capable, emotionally intelligent, wellrounded individuals.

The Modern Male Portrayal Framework

REPRESENATION

Men approved Realistic representation **Intersectional** identities

EQUITY Mutual respect

Collaborates with women Seeks women's perspectives **Supporting** Balanced/Well-Rounded Secondary character

PORTRAYAL

Traditional (sports fan, problem solver, techy, etc..), but not objectionable roles **Challenging norms High EQ Domestically skilled Socially Conscious**